Openness and Ownership

The balancing act of enterprise data

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Getting to know your enterprise data What is the scope of your enterprise data? What data do is born within your enterprise? How much data is collected / imported from other sources?

How much is already shared?

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How much is already shared?	Definitely more than you think!Formally or informally

Getting to know your enterprise data



Why share enterprise data?









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To improve efficiency

To grow partnerships

To make money

Open data

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Open data

To improve efficiency Supply chain optimization and planning Sharing ontologies and definitions



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Supply chain optimization and planning

Sharing ontologies and definitions



To grow partnerships

Develop an ecosytsem around your products and services Empower partner channels to do more



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To make money Data monetization is a thing!

Value added data services can be a compelling new line of business



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To make money

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Open data

Enable better public planning and management, eg: environmental

Increase trust and engagement







Curated data feeds and open databases

- Relatively easy to control and audit for open data initiatives
- Limited ability to control what happens to the data

APIs and integrations

Productization

Shared data access

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The mechanics of data sharing

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 Requires a high degree of trust and technical validation with partners accessing the data. New cloud services can improve this.







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