



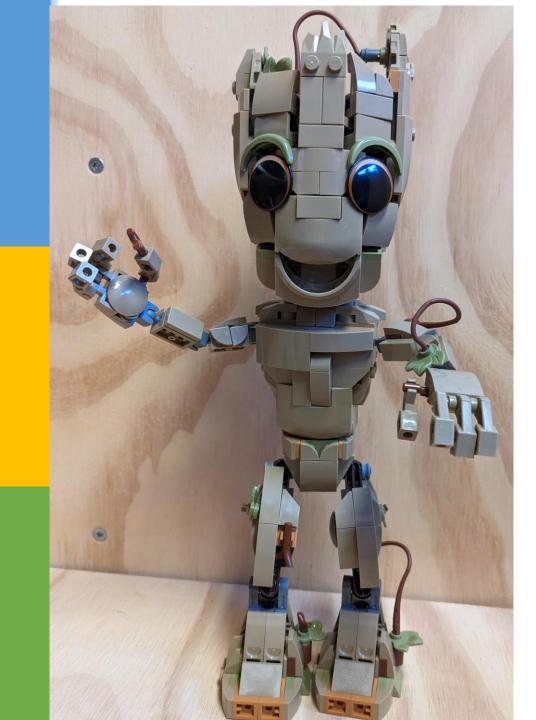
GUIDE YOUR BUSINESS TOWARDS A LOGICAL DATA MODEL

April 2

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<u>GeneseeAcademy.com</u> <u>ELMstandards.com</u> <u>DVstandards.com</u>





I AM....

Remco Broekmans Genesee Academy Trainer Coach **Data modeler** Dutch Rock climbing

Rock climbir Walking

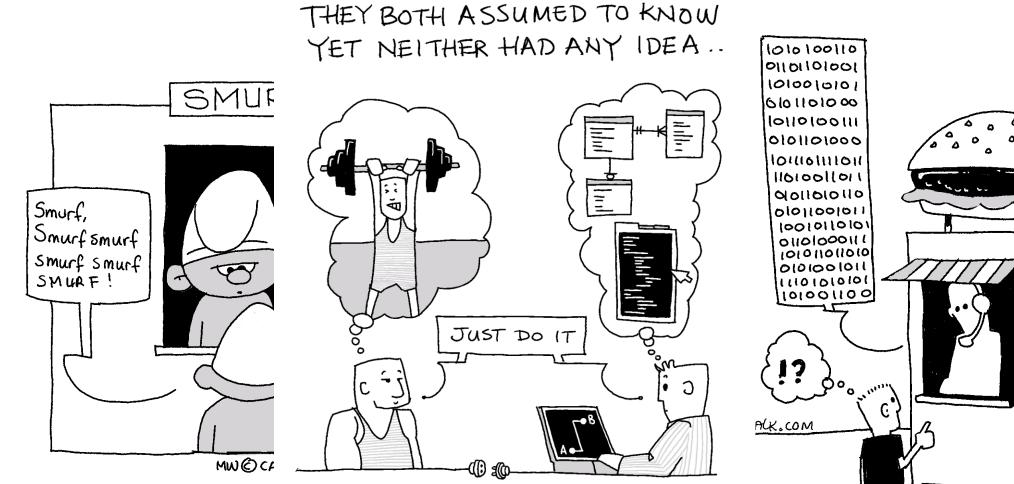
Author



From Stories to Solutions

Remco Broekmans

It is all about communication



MW@CASETALK.COM

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It is not about data modeling!

It is about capturing stories, communication, and conversation.

It is not about storytelling either!

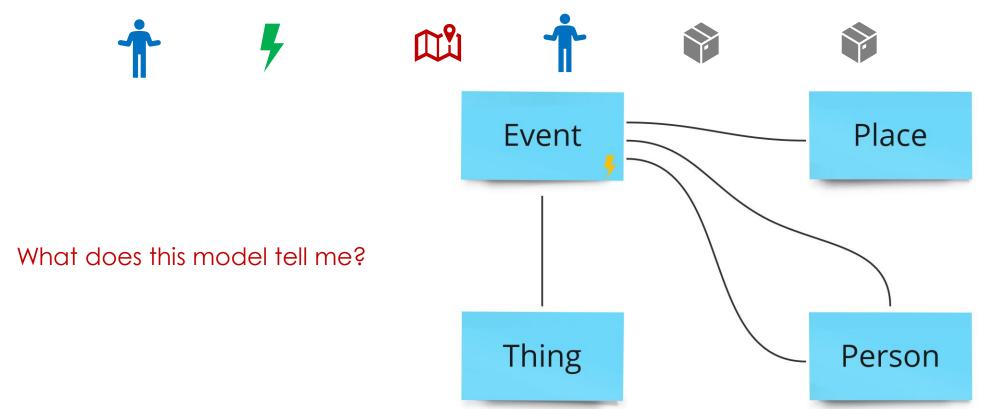
The ELM approach will guide you and helps you to decide which road an organization needs to take, what information is important, and how to know what is important.

ELM makes it possible to translate the business story into an IT model without getting lost in translation.

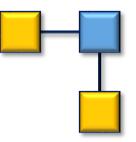


An example

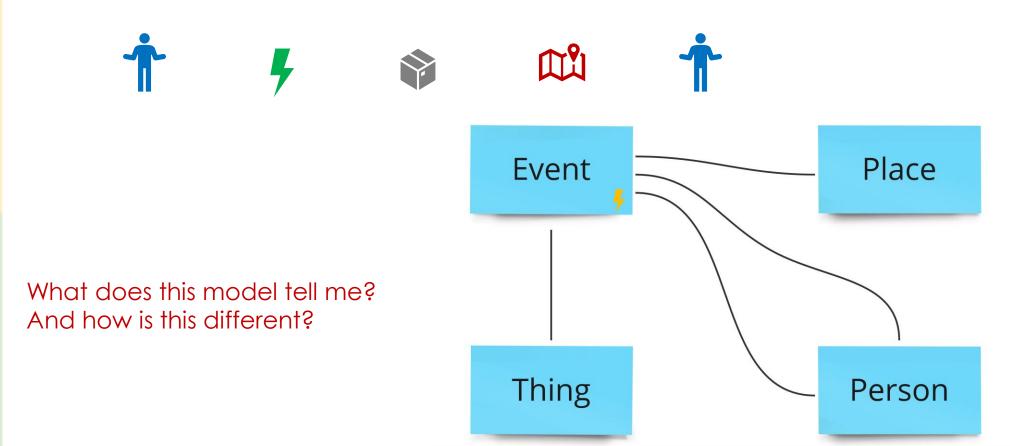
- Remco has an appointment in the hospital with a doctor and got a diagnosis (groin rupture).
- Remco Appointment Hospital Doctor Diagnosis groin rupture



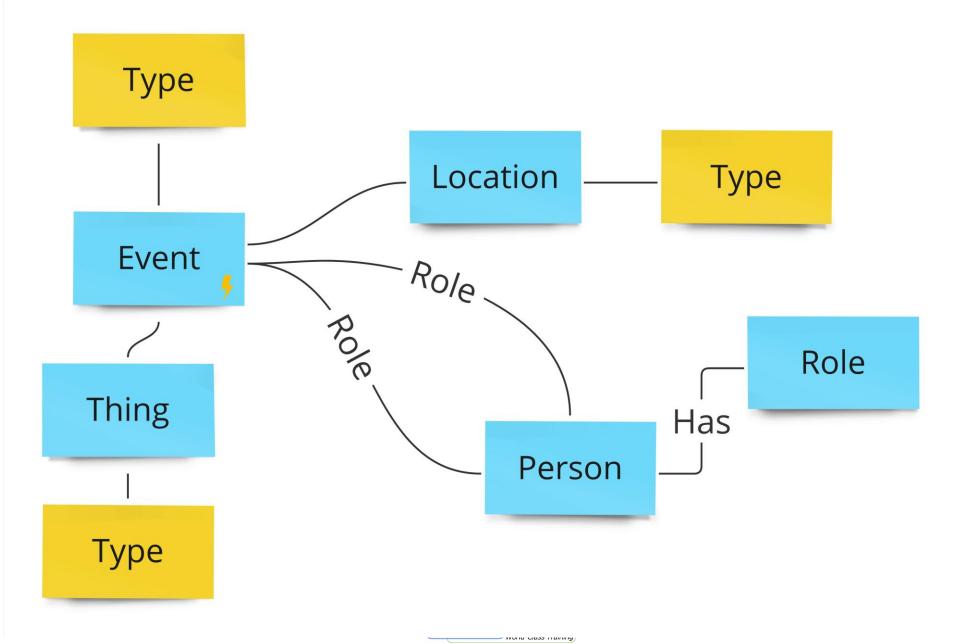
An example



- Remco is hospitalized into a bed in a hospital room by a nurse.
- Remco Hospitalized Bed Hospital room Nurse



Does this make the model more clear?



An example

 Remco has an appointment in the hospital with a doctor and got a diagnosis (groin rupture).

Core Busine	ess Concept	(CBC)

Remco

Appointment

Hospital

Doctor

Diagnosis

Groin Rupture

Hospitalized

Bed

Hospital Room

Nurse

Core	Business	Concept	(CBC)

Remco

Appointment

Hospital

Doctor

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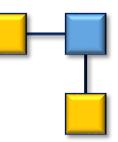
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Diagnosis

Groin Rupture

 Remco is hospitalized into a bed in a hospital room by a nurse.

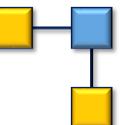
An example



Other Concept Ý Categorizations NOT Abstraction \rightarrow Person Event Thing Pl_{ace} Core Business Concept (CBC) Remco Instance of Patient Appointment Hospital Doctor Diagnosis **Groin Rupture** Instance of Diagnosis Hospitalized Bed Discussion Hospital Room Nurse



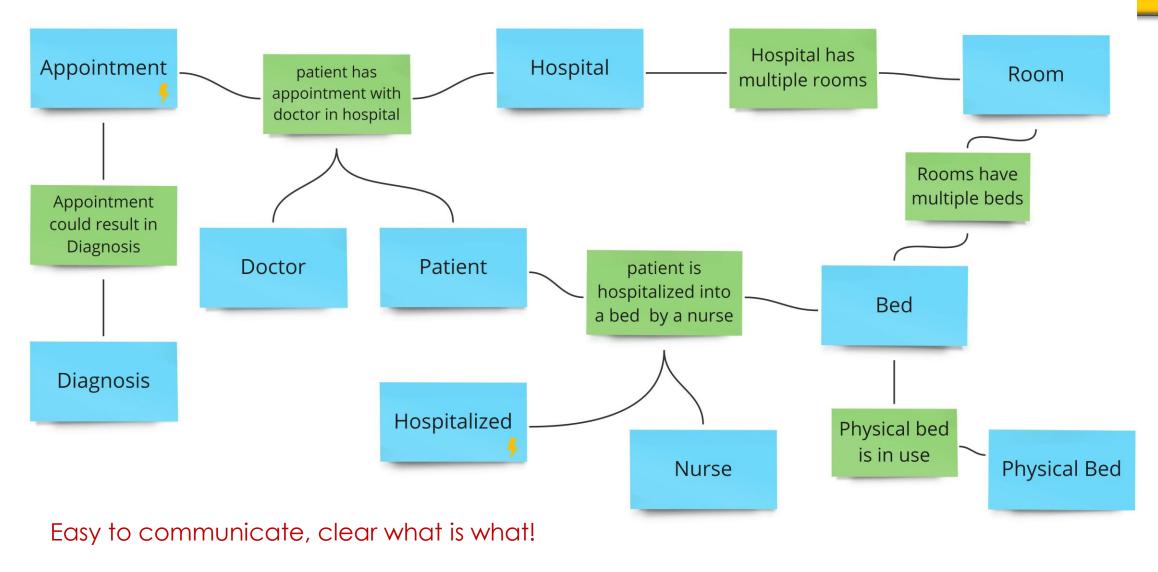
After discussion with Business



<u>Core Business Concept (CBC)</u>	Event	Person	Place	Thing	Other Concent	
Remco						Instance of Patient
<u>Appointment</u>	x					
<u>Hospital</u>			x			
Doctor		x				
<u>Diagnosis</u>				x		
Groin Rupture						Instance of Diagnosis
<u>Hospitalized</u>	x					
Bed			x			Best Fit
Hospital Room			x			
Nurse		x				
Patient		x				
Physical Bed				x		for maintanance
]



The model



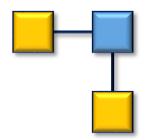


Our road

- Use structured & guided method to get to the Ensemble Logical Model.
- Business driven over source driven.
- Walk the path together business & IT.
- Keep it simple, clear, understandable and useable for all.
- Document while we move forward.
- Be agile and flexible.
- Basically, capture what is important for the business which is not perse what is captured in the sources / applications!
- Find the balance between abstraction/generalization and specification!



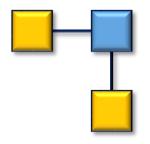
What is the Ensemble Logical Model







Data Modeling Forms & Purpose



3 rd Normal Form	Ensemble Modeling	Dimensional
--------------------------------	----------------------	-------------

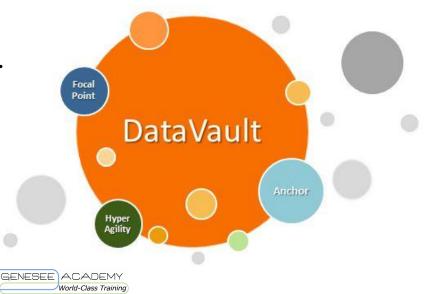
• While 3rd Normal Form is optimal for Operational Systems.

...and **Dimensional** is optimal for **Data Marts**.

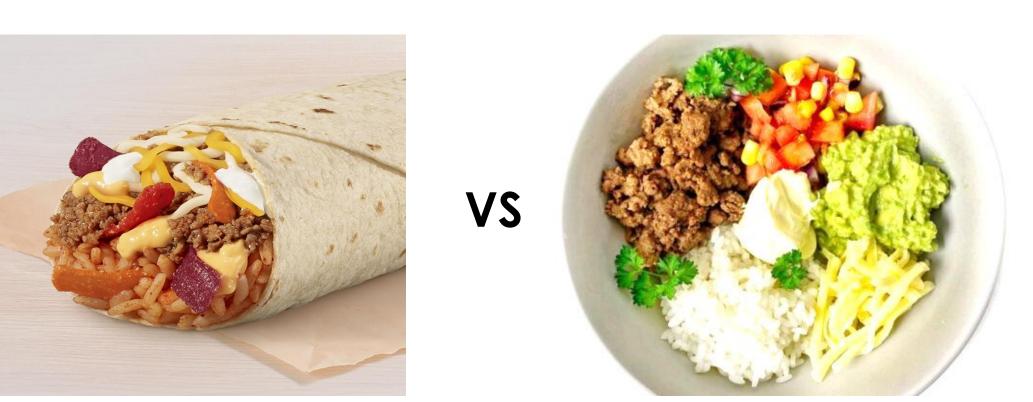
...the Ensemble Modeling is optimal for the Data Warehouse (EDW).

REMARK: This is a very short and quick intro without disregarding 3NF & Dimensional as modelling patterns

Data Vault is the leading
Ensemble Modeling pattern.



Deconstructed Burrito...



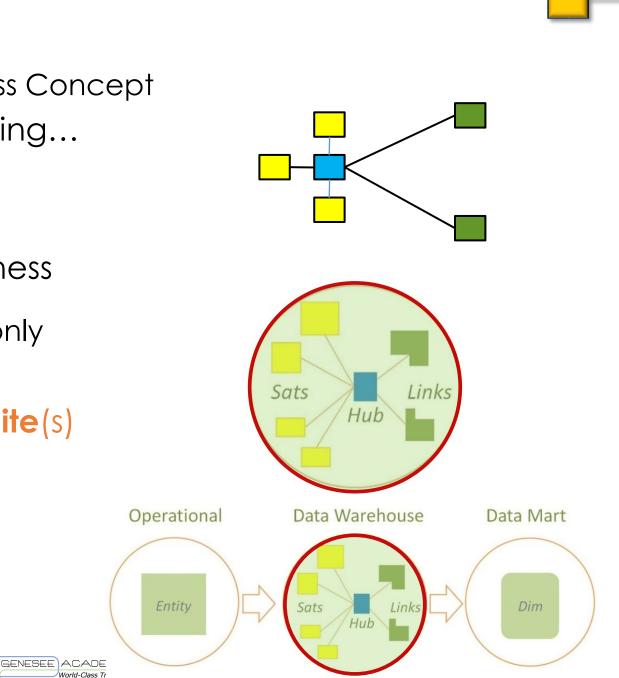
Decomposing while at the same time we keep everything together (unified). Don't look at the individual parts alone but always see them as a whole.

Of course if business is telling a Burrito IS something on its own



Ensemble

- An **Ensemble** is a Core Business Concept
 - Event, Person, Place, Thing...
 - Business-Driven
 - Business-Facing
 - Identifiable by the business
- An Ensemble in DV contains only
 - One Hub
 - Directly attached Satellite(s)
 - All related Link(s)

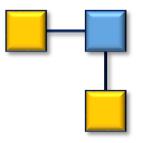


16

Finding the essence

- Run workshops
- Ask questions?
 - What is going on in your organization / department?
 - Explain the process / day-to-day work
- LISTEN
 - Be curious
 - Capture all!
- Find the CBC's The balance between abstraction or specific!
 - Event/Transactions
 - Person / People
 - Places
 - Things / Objects
 - Other important Concepts/Terms



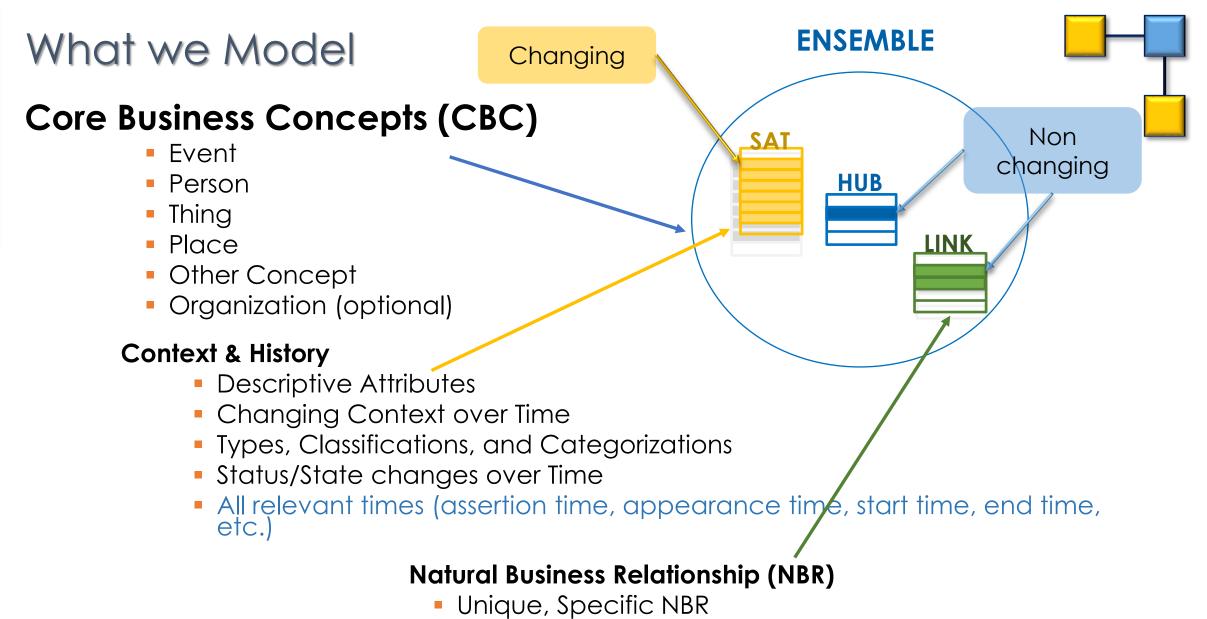


What is a Core Business Concept?

- A Core Business Concept (CBC);
 - everything that is important for the organization.
 - clear on its own.
 - identifiable by the organization.
 - Can be counted.
- A Core Business Concept is NOT
 - a metric or other descriptive information.
 - Abstracted or generalized (no role playing or typing -see bullit 2&3)

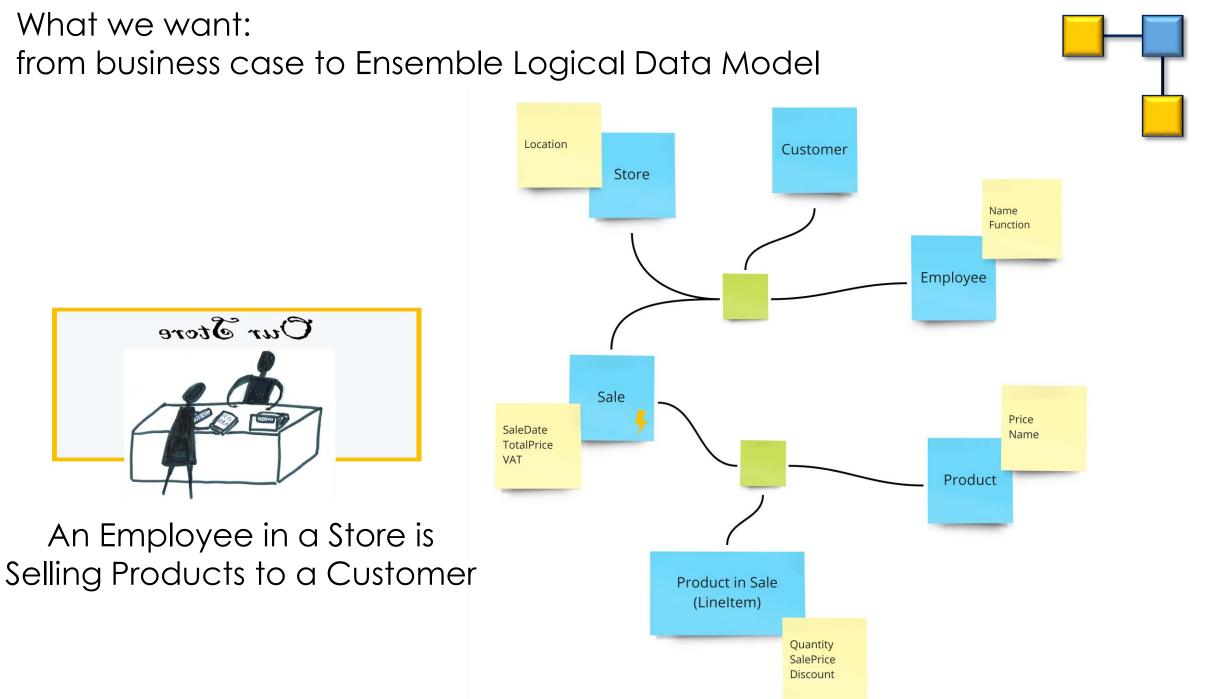
 The right Core Business Concepts are key towards a Business Focused and Understandable fully integrated data warehouse!





Based on Naturally Correlated Concepts





Page: 21

First 3 artifacts are all on the Core Business Concepts

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			/ 5	/1	• /¤		Other Concept
Core Busi	ness Concept (Cl	BC)	Event	Person	Place	Thing	Other (
Customer				x			[
Sale			x				
Product						x	
Store					x		
Employee				x			
Kund				x			
Coffee						x	
Book						x	
Client				x			
Supplier							x
Delivery			x				
Comment							x
_		1		I			
	-						
	Person	ឈំ					œ
ale	Employee	Store		Thir		Sup	vr Concept

Product

Book Coffee

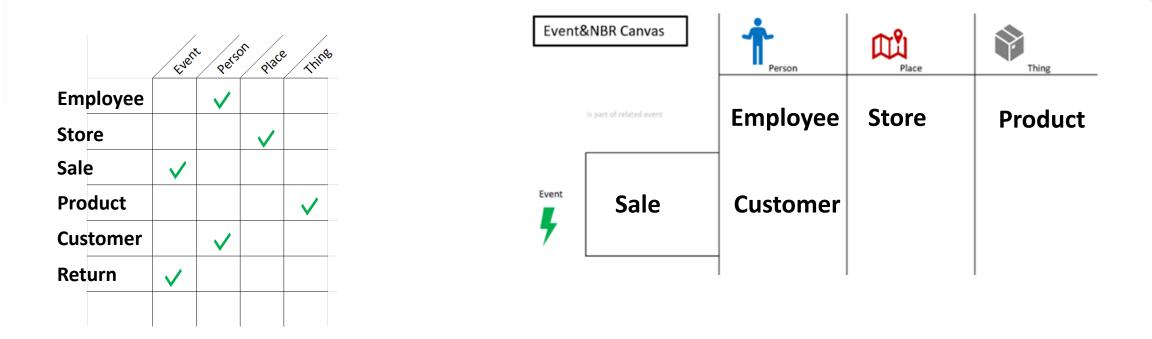
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/ersion		Owner										
Date		Sign off date										
Customer		A natural person wi	ho is buying pi	oducts (could be b	ooks or	coffee)	in our st	ore. W	/e knov	who our	customer	r is
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dentifier (can consist of	f multiple attributes)			Reference	e to work	kshop/m	nodel req	uirem	ients do	ocument/e	etc	
<u>oyalty card number</u> Country name												
Jounuy name												
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	lated CBCs Store								ated El Sale			
	Product				-				Delive			
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	Employee			/								
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CBC Cam

Delivery

Customer lent ind

ELM Artifact 4- Event canvas



- Focus on one Event
- Includes all related CBC's with that event
- Handover document to the data mart / downstream delivery team



Modeling Natural Business Relation

- Combine Naturally Correlated Business Relationship Concepts
- Store 2. Adjust for Grain/ Region Cardinality to avoid sparsity and redundancy Customer Product Vendor Sale Employee



ELM artifact 6 - NBR Form

- Describes the NBR, including short definition plus involved CBC's and Subject Area
- With the example records find out if the NBR is correct unique, specific, zero sparsity, zero redundancy

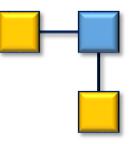
	Version	4	Owner	Hans Hultgren				
	Date	20-May-21	Sign off date				22-May-21	
	Resonances courses	. Interest Made and the second	Comes from workshop/etc					
				Workshop 3 - Marcl	h 174, 2021 - Sales			
ck to main				1011				
	Sale Product to C	ustomer in Store	The actual selling of produc	ts to our customers i	n our physical store supported	by our employees.		
					12.13	-10 - 11 - 11 - 11 - 11 - 11 - 11 - 11		
							22	
			some example records for th	e relation - check on				
Event relation	Sale	Customer	Store	Emloyee	Product	CBC6	CBC	
		501 Remco	Utrecht	Hans	Moby Dick		-	
		501 Remco	Utrecht	Hans	Newspaper		05	
		501 Remco	Utrecht	Hans	Coffee		1	
		501 Remco	Utrecht	Hans	Hitchhikers guide			
		20	1				1	
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	-	501 Remco	Utrecht	Hans				
	1	_	a i				4	
	etc.		Product on Sale	1	1 N		1	
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		501 Newspaper	501-02				20	
		501 Coffee	501-03				2	
		501 Hitchhikers guide	501-04	0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			
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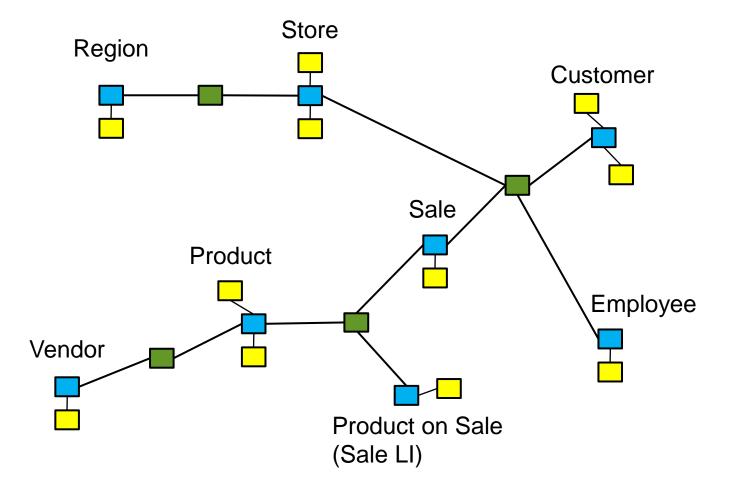
Genesee Academy - Proprietary

Need Keyed Instance (Needs a describing CBC)	Y	N	Create the R number with	Relationship Describing Hub / Keyed Instance to describe products on a Sale. Ned to concatenate the actual Line Item	Sale
Descriptive information on NBR	₹ _fwillnes	ed a Key	ed Instance)	Amount, Price, Discount, VAT	
has a higher level event			simultanoou	is instant events has a lower level event	

Delivery

NBR Analysis





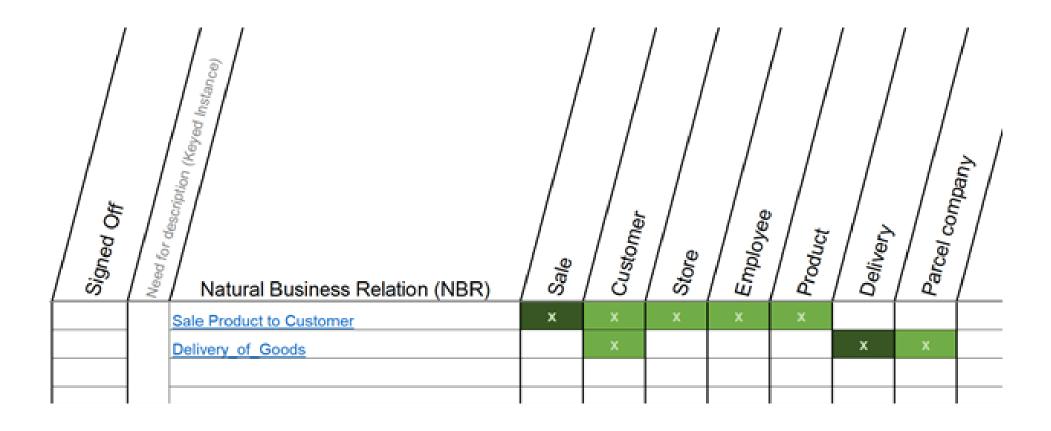
• What if we want to know something about the products on the Sale (#, \$, %)?

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• Add the Line Item NBR for Products on the Sale!

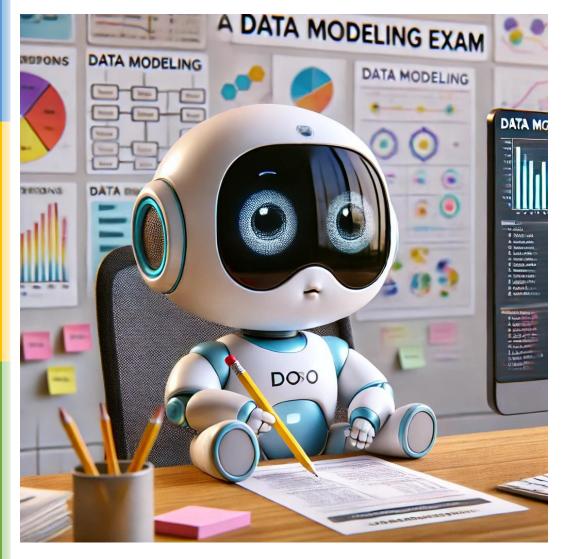
ELM artifact 5 - NBR matrix

- Combines all identified events plus other NBR's and shows all involved CBC's
- Gives insight in CBC's "owning/driving" the event





Let's introduce AI (the ChatGPT version) first



```
I AM....
```



I am a Generative Pre-Trained Model (GPT) and I make use of a Large Language Model (LLM)

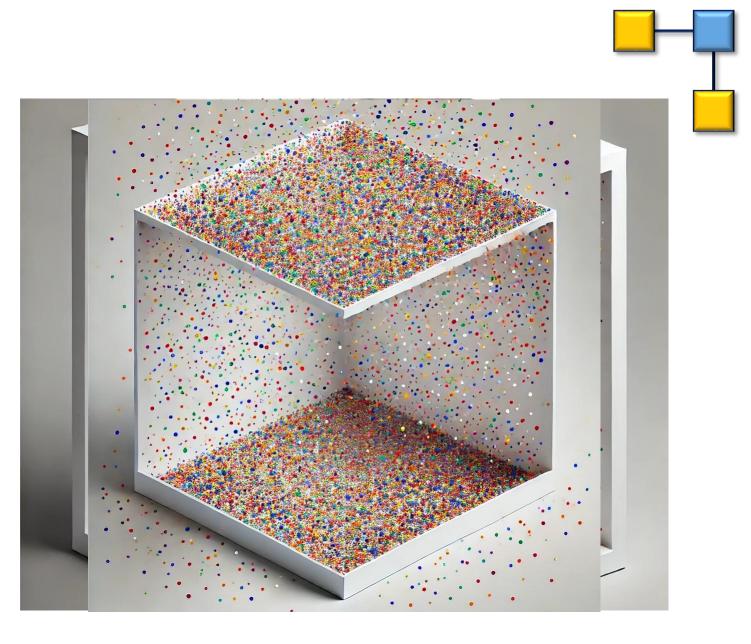
<u>Assisting</u> with answering questions, explaining concepts, providing recommendations, and engaging in interesting conversations.



This is the whole LLM

Colored dots are representing the Data modeling articles/topics/mentions/etc.

Dall-E didn't want to change the number of dots to 75 like I asked for





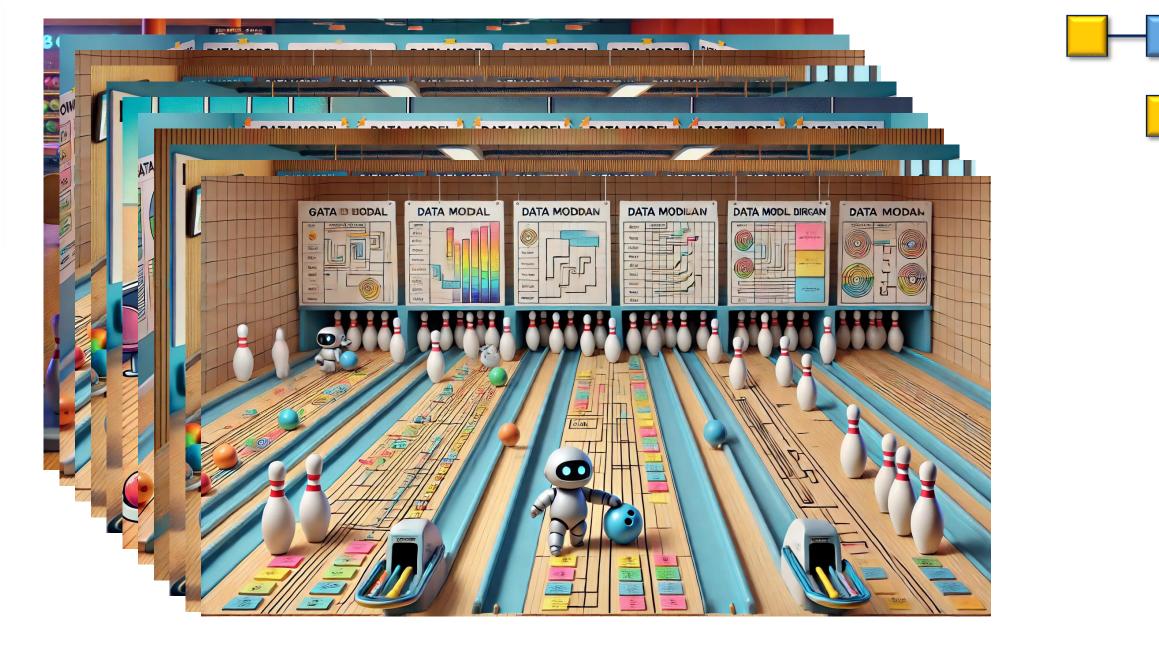
What is the issue?

LLM's lacks creativity – and Data Modeling IS art!

LLM's contain:

- Scattered information on data modelling
- Contra dictionary information on data modelling
- Multiple data modeling patterns (3NF, Dimensional, Data Vault,)
 - And dialects between patterns
- Outdated information on Data modeling (modeling patterns are developing over time)
 - Or more specific: All information up till last year(ish)
- How can we ask anyone / anything to create a data model without giving guidelines!





.... so how can we make sure the guidelines / instructions are used?



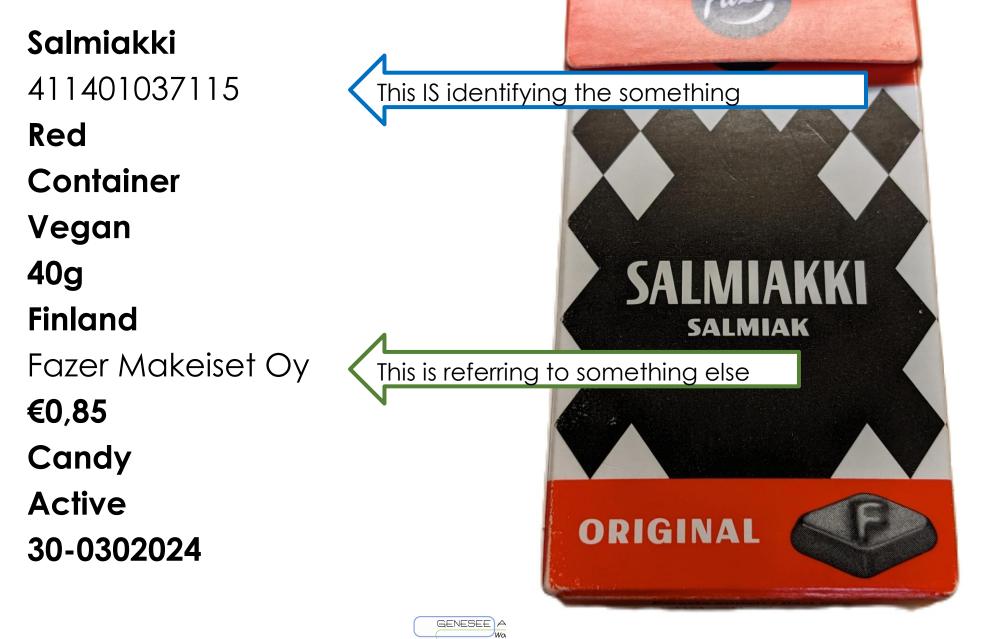


Intermezzo

Difference between Human POV and ChatGPT (LLM)



What is the Human point of view?



What does ChatGPT4o say about :

- Q: Please describe this picture and provide as much information as possible
- This image shows a package of "Salmiakki," a well-known type of Finnish licorice made by Fazer, a prominent confectionery company from Finland. The design of the packaging is simple and distinctive, with a red, black, and white color scheme.

Details of the image:

- **Brand**: The word "Fazer" is written at the top of the packaging, indicating the producer of this product. Fazer is a famous Finnish confectionery company known for its chocolates, candies, and other sweets.
- **Product Name**: The main text reads "SALMIAKKI," which refers to salmiak, a type of salted licorice flavored with ammonium chloride. Salmiak is a popular snack in Finland, the Nordic countries, and the Netherlands.
- **Flavor**: "SALMIAK" is the Finnish name for ammonium chloride, which is what gives this candy its signature salty flavor.
- **Description**: Below the word "SALMIAKKI," it says "Original," suggesting that this is the classic version of the product, known for its traditional flavor.
- Icon: At the bottom right corner, there is a small image of a salmiak candy shaped like a rhombus with the letter "F" imprinted on it, referencing the Fazer brand.
- Salmiakki is an acquired taste for many due to its salty flavor, which differs from the sweet licorice commonly found in other countries. It's especially popular in Finland and other Scandinavian countries.





What does ChatGPT4o say about :

- Q: provide information how we can identify the product (plus example), dimensions of the package, pricing of the product, product category
- To summarize:
- **Product Identification**: Fazer Salmiakki Original (salted licorice) by Fazer.
- **Dimensions**: Approximately 10 cm x 6 cm x 1.5 cm (pocket-sized pack).
- **Pricing**: Between €1.00 to €2.50 in Finland; internationally \$3 to \$5.
- **Product Category**: Confectionery, salted licorice (salmiak).

Example: If someone is searching for this product online, they might look for "Fazer Salmiakki Original Finnish Salted Licorice." This search string will lead them to the exact product due to the combination of brand, type of candy (salmiakki), and packaging style.





Who is right?

ΑΙ

- Describing the actual picture as objective as possible
- Adding references to the brand and flavor
- Provides answers you might not have searched for

Human

- Already takes in account what data might be important for reporting
- More to the point?

If we ask AI to provide something we need to explain the goal an provide feedback and set the boundaries.





What we model / how humans think



Core Business Concepts (CBC)

- Event
- Person
- Thing
- Place
- Concept

Context & History

- Descriptive Attributes
- Changing Context over Time
- Types, Classifications, and Categorizations
- Status/State changes over Time

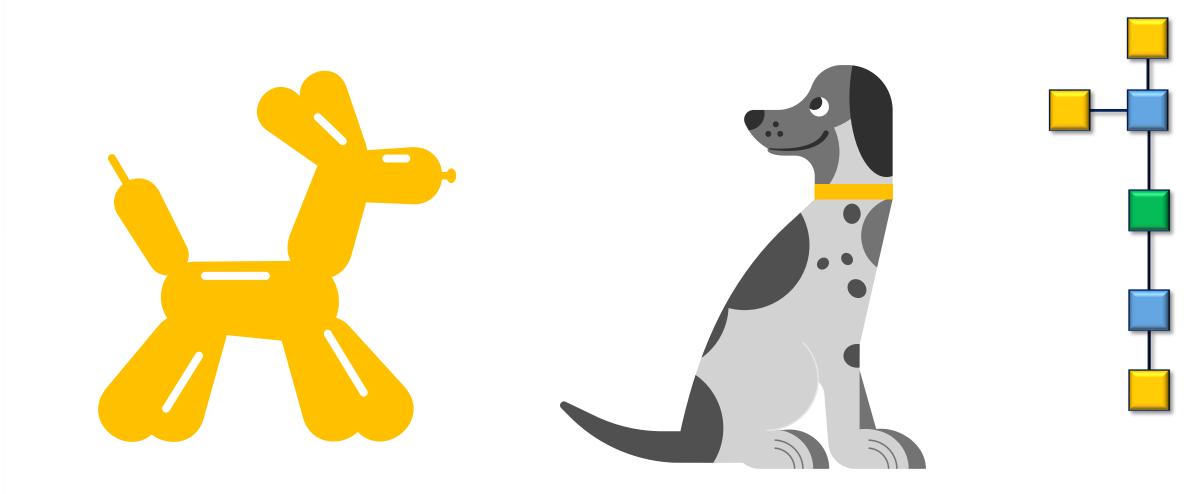
Natural Business Relationship (NBR)

- Unique, Specific NBR
- Based on Naturally Correlated Concepts

We want to describe Something

We want to know how things are related





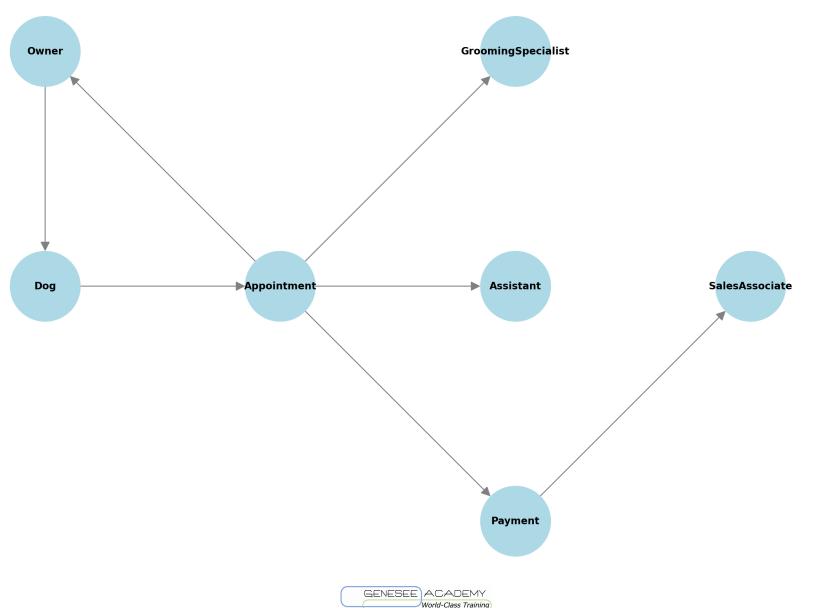
Let's model a business case AI style

A grooming business



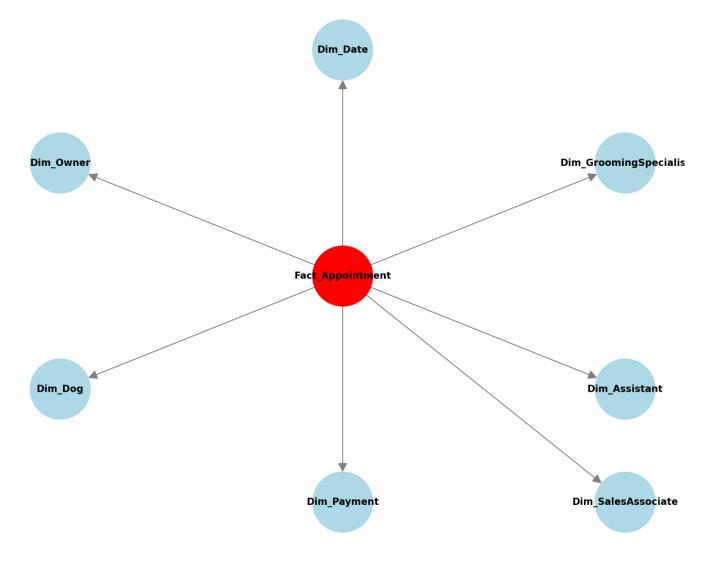
The basic – just ask ChatGPT40 – per September 2024

ER Diagram for GroomBark AB (Entity Names Only)



And a dimensional model

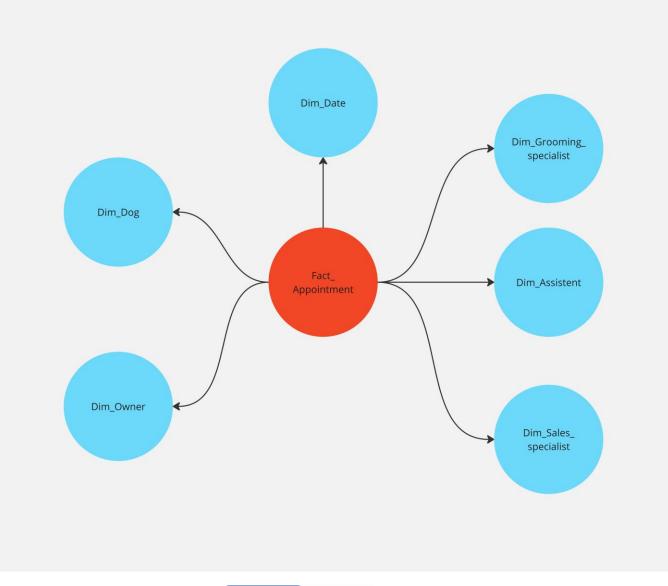
Dimensional Model for GroomBark AB



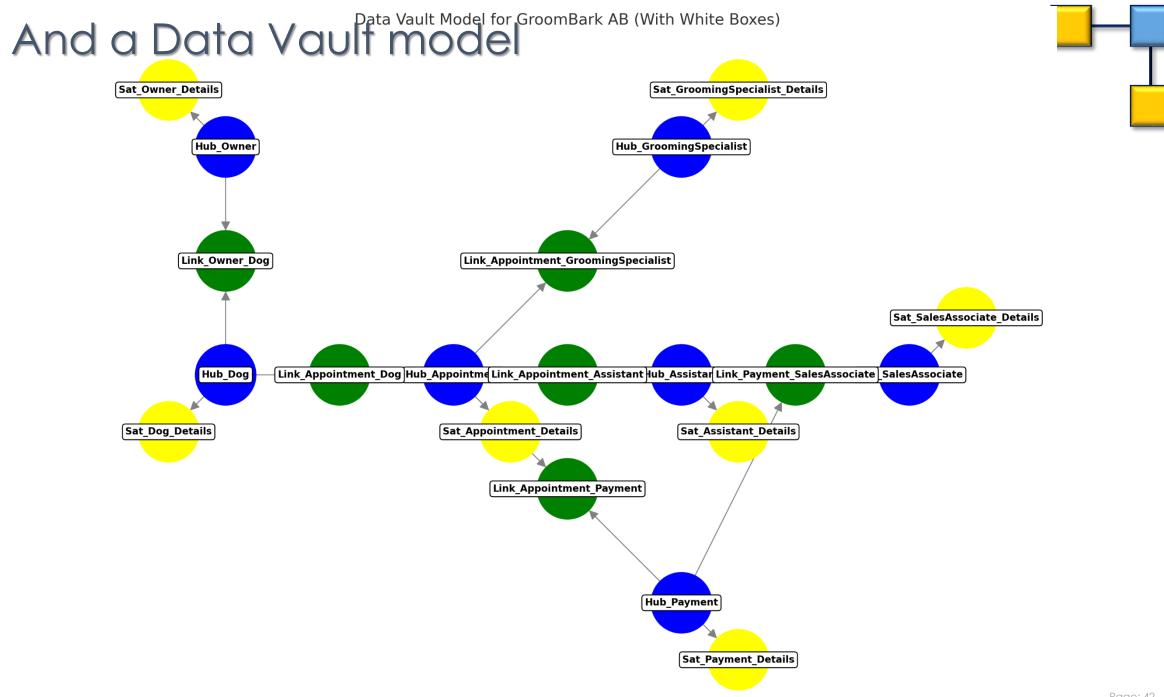
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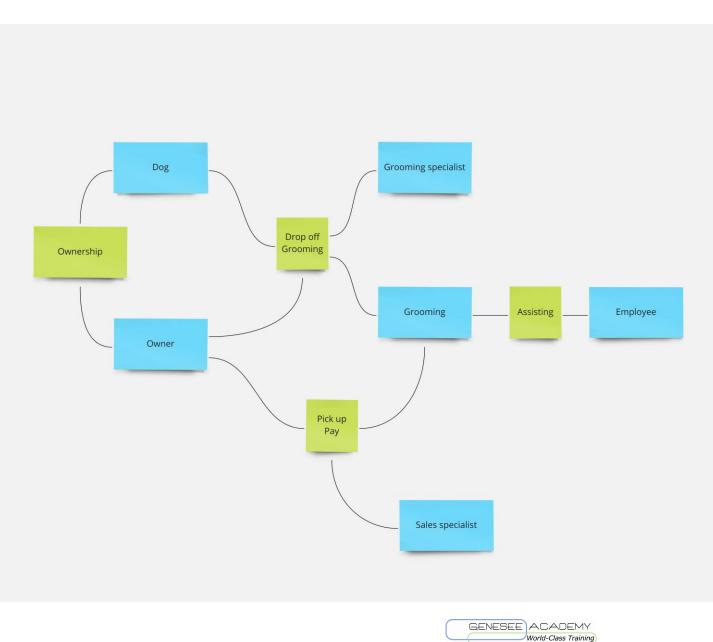
The Human POV







The human POV



AI / Human differences

Grooming = Appointment Employee = Assistant = Payment

Relationships are off

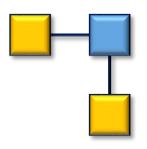
Do we need improvement?

In my opinion – YES

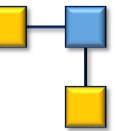
- ChatGPT out of the box doesn't look bad (and that is scary)
- What would be my approach?

Introduce BIAS!





Starting point provide BIAS before the case description



Input for ChatGPT to help discover your CBC's:

A Core Business Concept is everything that is of importance for an organization and can be uniquely identified by people within the organization and has a clear definition. Core Business Concepts can be categorized into:

- **Event:** The verbs or nouns of a verb (like <u>Sale</u> is a noun related to the verb <u>Sell</u>). This Indicates something is happening or being done in the business process.
- **Person:** A natural person or organization which is involved in the business process. This could be the originator, receiver or the supporting, responsible, etc. role within the business process.
- Place: A location, for instance a physical building, property or unit which is involved in the Business Process. Could also be a virtual location like a website.
- **Thing:** An object (often a physical object) which is involved in the business process. Could be the input or output or used in the business.
- Other Concept: Any important concept mentioned which cannot be readily identified as any of the other categories.

If that is true then what are the Core Business Concepts in the following case and provide the definition of each of them and give the correct category for each of them:

"written business case"

Important: The outcome is just a starting point, you might need to provide ChatGPT with some pointers and iterate.



Have a Data modeling GPT / LLM

Standard BIAS

Instead of addi documentatio

Instructions

I want you to behave like a document start with "train Business Concepts, catego

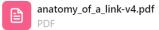
Your input will be a bus provide a small definit

Conversation starters

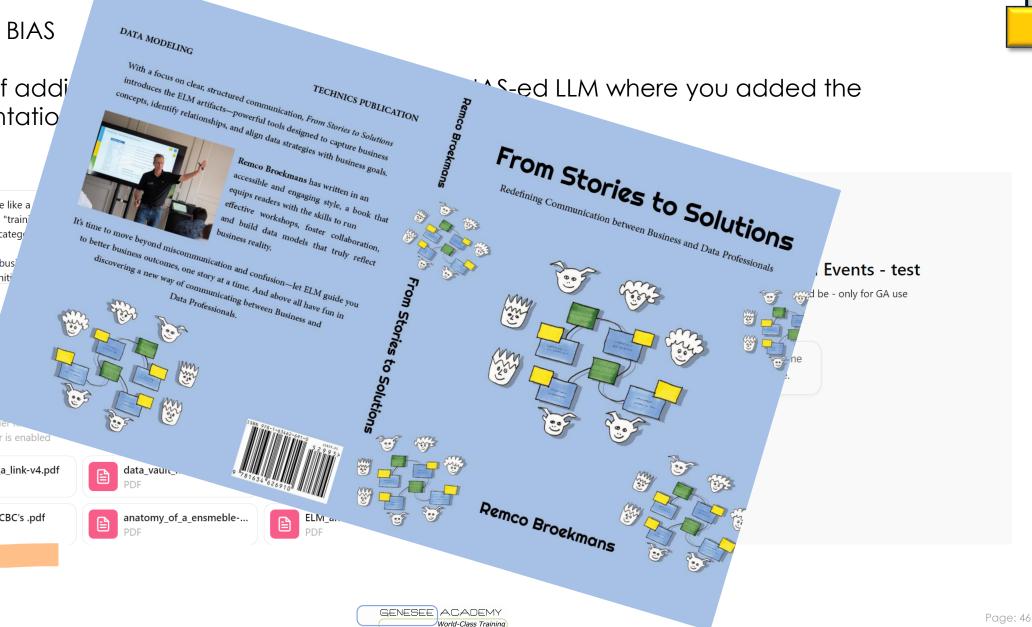
Please provide me

Knowledge

If you upload files under when Code Interpreter is enabled



training-set CBC's .pdf



What I learned

- Having a specific LLM's with specific knowledge is key
 - Probably not a good idea to have an LLM with all the different modelling patterns and dialects into one LLM – knowledge overkill
- The ELM approach seems to be a good match
- Create training sets

- Treat your LLM as a junior Data Modeler (your own toddler)
 - Small steps
 - Be in control
 - Give feedback (in construction)



Some things to think about...

Bias and ethical

- "Generic" LLM's are based upon "old data" good to realize this is hugely biased (older, white male)
- Create specific LLM's with specific knowledge known bias
- Know and trust your GPT / LLM
 - Know in what knowledge base it is searching
 - Understand how LLM's work
 - GPT's always want to provide an answer
 - "eat 2 stones a day for a healthy diet"

•••••

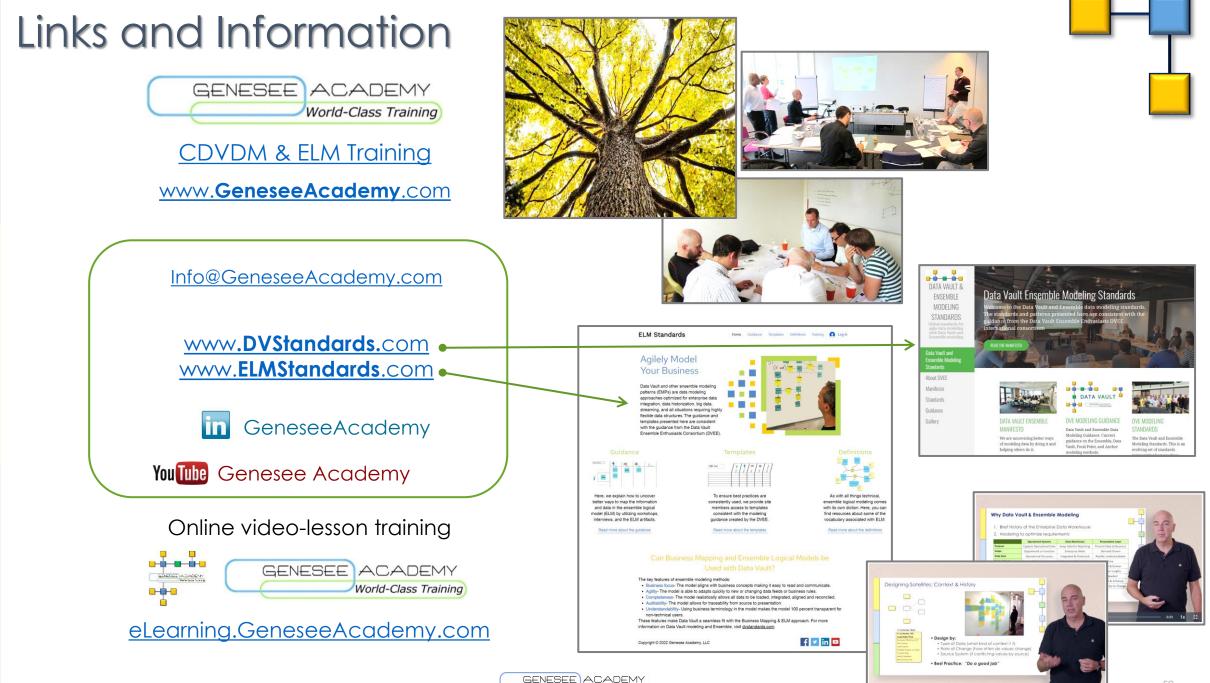
Use AI to capture the terms used in the business and discuss this with the business!



The ELM templates as starting point

- We have:
- CBC-List including categorization
- CBC Form
 - Definitions only
- Event Canvas
- Other NBR's
- We don't have:
- CBC Form
 - The domain, related CBC's/Events, synonyms & hierarchies, attribution
- NBR Form
 - Example records is not working
- NBR Matrix
 - Complete overview seems off





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